

CHANNEL PARTNER AGREEMENT

THIS AGREEMENT is signed on 14th day of August 2023

Between

Campbell College (Portage College Continuing Education Program), at 101-11748 Kingsway Avenue, Edmonton, Canada.

And

Sia Immigration Solutions Pvt. Ltd., Unit No. 16, 15th Floor, Sushma Infinium, Zirakpur, Punjab (hereinafter called "Channel Partner")

WHEREAS the Agency directly represents educational institutions and wishes to attract applicants to their colleges located in the territory of Canada.

AND WHEREAS the Channel Partner has the capacity and capability to promote and market educational institutions to students from Canada and India.

AND WHEREAS the Agency wishes to retain the services of the Channel Partner on the terms and conditions set out here in and the Channel Partner agrees to provide such services,

THEREFORE, in consideration of the mutual covenants and agreements herein, and for other good and valuable consideration (the receipt and sufficiency of which are hereby acknowledged) the parties hereby covenant and agree as follows:

AGENT SERVICES

1. The Channel Partner accepts the foregoing appointment and agrees to provide promotion, marketing, and recruitment services to promote Portage College (Satellite Campus at Campbell College) actively and accurately in Alberta within the Territory (as defined above) for the purpose of recruiting international applicants on behalf of the Agency.
2. The Channel Partner shall always conduct itself in a competent and wholly professional manner. The Channel Partner shall ensure that all its employees, agents and representatives are duly qualified and competent and shall comply with all terms of this Agreement.
3. The Channel Partner shall not further subcontract or delegate responsibilities to any other person or entity (except its employees for which it is responsible by law) without the prior written consent of the Agency.

DELIVERY OF THE SERVICES

4. This Agreement shall be in effect for a period of one (1) year from the date of execution of this Agreement.
5. The Channel Partner will deliver the Services to the location mentioned above. The Sub- Agency acknowledges and agrees that its rights to the Territory are non-exclusive, and the Agency may, in its sole discretion, appoint another agent or agent(s) to perform similar or identical services in the Territory or any part thereof at any time.
6. All expenses and costs incurred by the Channel Partner in providing the Services shall be the sole responsibility of the Channel Partner, including without limitation all salaries, wages, benefits, advertising, and other amounts owing to its employees, agents, and representatives. The Channel Partner shall provide and supply at its own expense all office facilities, equipment, materials, and supplies required to perform the Services.

PAYMENT TERMS AND CONDITIONS

7. The Channel Partner shall be eligible to receive commissions for post-secondary training in accordance with the provisions contained herein.
8. For each of the students who are recruited by the Channel Partner and who successfully apply, enroll, and pay in full for the given terms during a given Academic Year, the Agency shall pay the Channel Partner a commission as per table below. This commission shall be payable Semester wise and subject to a maximum of 2 semesters for each eligible registered student. No commissions are paid for Students who withdraw, do not register, or do not pay their tuition fees in full.
9. Invoices would be raised in the name of "Kanoor International Project Management Services LLC".

The following are the Commissions payable to the Channel Partner.

NOTE – Commission is payable on First Year Tuition Fee Only

- From 1st to 10th Visa in an Intake – 15% of First Year Tuition Fee only, (payable semester-wise)
- From 11th Visa in an Intake Onwards – 17.5% of First Year Tuition Fee only, (payable semester-wise)

10. The commission shall be paid to the Channel Partner within 8 weeks of the beginning of each semester once receipt of all the commission funds from the educational institutions where Students are registered have been received.

TERMINATION

11. The Agency may terminate this Agreement at any time upon the following:
 - a. upon any breach of any term or condition of this Agreement by the Channel Partner or any of its employees, agents or representatives.

- b. if the Agency determines, in its sole discretion, that the Channel Partner is not performing services to the satisfaction of the Agency.
- c. Any unforeseen circumstances or unavoidable situation may lead to termination or edition of the contract.
- d. Under any circumstances, the decision of the college shall be final.

Signed this on Aug 14, 2023

Channel Partner -

Signature - _____

Name – Ms. Mandeep Kaur

Title – Director

Company – Sia Immigration Solutions Pvt. Ltd.

Campbell College (Portage College Continuing Education Program)



Signature.

Name – Aditya Bhardwaj

Title – Marketing Manager